

Chief Operating Officer to TATAA Biocenter

TATAA Biocenter is Europe's leading provider of nucleic acid analyses services with real-time quantitative PCR and Next Generation Sequencing. We offer training in molecular analyses worldwide, accredited analyses services to industry and technical support to academic and government laboratories primarily in Europe. We have one of the most comprehensive offerings of products for nucleic acid analyses in Scandinavia and the Czech and Slovak Republics. Our clients include academic researchers and pharmaceutical, diagnostic and medtech companies. We are growing steadily and are now strengthening the organization with a Chief Operating Officer to direct and develop our day-to-day business.

We are looking for an ambitious, entrepreneurial, sales-oriented COO with experience of molecular analyses.

Placement and responsibility

- Position is at TATAA head-office in Göteborg, Sweden, reporting directly to CEO and the TATAA BoD.
- Develop TATAA businesses comprising commercial services (CSO), product sales and distribution, and professional training.
- Structure and grow TATAA organization

Work tasks

- Develop the organization including coordinating the work of company's business units, currently CSO, R&D and distribution/sales.
- Lead and develop CSO sales including negotiating contracts with larger customer.
- Plan and negotiate with partners including instrument providers
- Support the managers of CSO, R&D and sales.
- Plan and make budget, including plan for growth

Who are you?

- You are developing successfully but have not yet reached your terminal position and see this as an opportunity.
- You are genuinely interested in life sciences and molecular analyses.
- You are business minded and sales oriented
- You are good leader, although not necessary having experience of leading others yet, but feel challenged by motivating others.
- You are structured and organized; knowing how to set up goals and follow up.
- You are ambitious, entrepreneurial and challenged by creating growth
- You have a network among pharmaceutical companies

Employment offer

Position: Full time

Placement: Gothenburg, Sweden

Start date: upon agreement

Application

Last application date: 2019-08-31

Application shall be sent by email including motivation letter, cv, and contact information to references. Strong candidates may be called for interview before application deadline.

Contact person

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